



# Supplementary Materials for Summary of Financial Reports 3Q FYE June 30, 2024

May 15, 2024

Integrated Design & Engineering Holdings Co., Ltd.

Stock code: 9161

Integrated Design & Engineering Holdings CO.,LTD.

## Orders, revenue, and operating profit increased steadily to the highest level ever.

### Consolidated results

- Orders increased year on year because of strong performance in all three segments (Consulting, Urban & Spatial Development, and Energy).
- Revenue increased in all three segments because of steady growth in projects on hand.
- Operating profit increased because of strong performance in the Energy Business, despite a decline in profit in reaction to special factors. Due to the recording of valuation gains associated with the listing of company shares, the Group acquired capital in the Consulting Business.

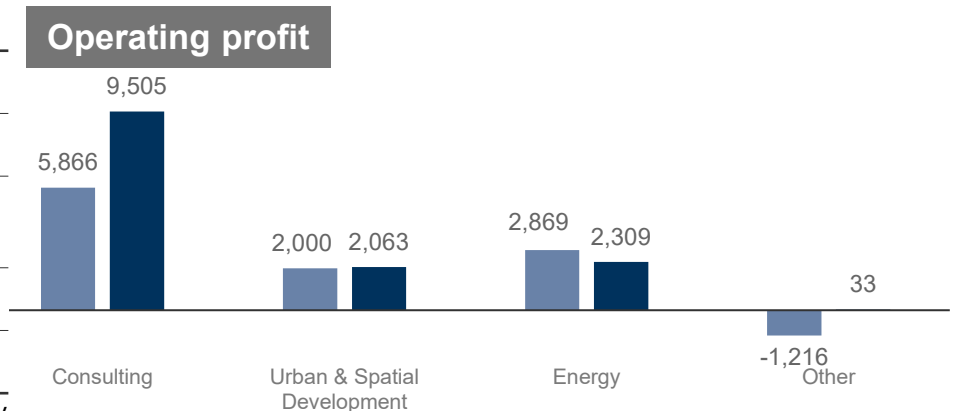
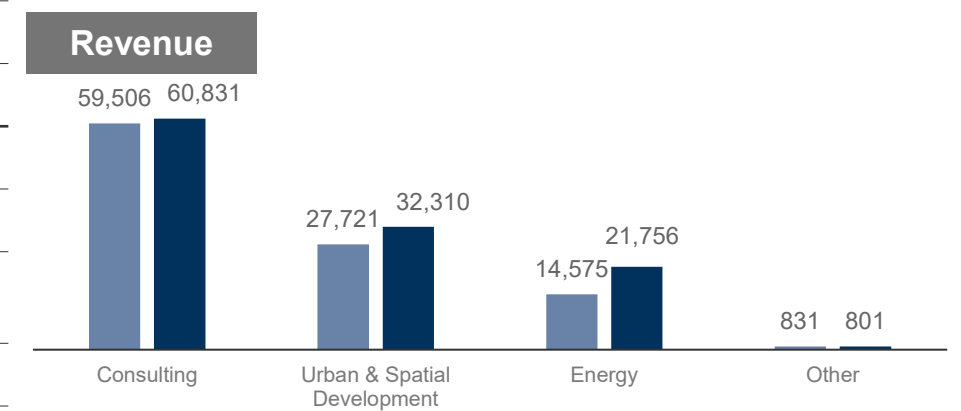
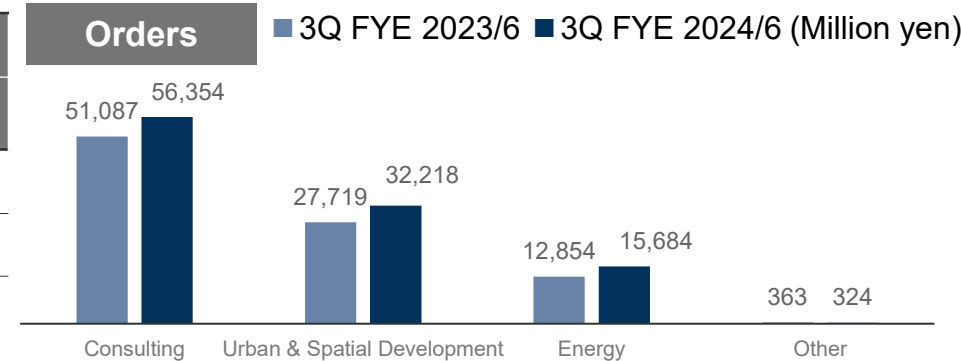
(Million yen)	FYE June 2023 3Q Results	FYE June 2024 3Q Results	YoY Comparison	
			Amount	%
Orders	92,023	104,582	12,558	113.6%
Revenue	102,634	115,700	13,065	112.7%
Gross profit	32,260	36,856	4,595	114.2%
Operating profit	9,520	13,911	4,391	146.1%
Profit before tax	8,580	14,091	5,510	164.2%
Profit attributable to owners of parent	4,725	9,003	4,277	190.5%

※Integrated Design & Engineering Holdings Co., Ltd was established as the sole parent company of Nippon Koei Co., Ltd. through a share transfer on July 3, 2023, and has newly prepared the condensed consolidated quarterly financial statements from the first three months ended September 30, 2023. Since there has been no substantial change in the scope of Nippon Koei's consolidated group, Nippon Koei's consolidated results for the nine months ended March 31, 2023 (July 1, 2022, to March 31, 2023) and as of June 30, 2023, have been used as comparative information. For comparison, the Company made an adjustment of reclassifying its group company El Koei Co., Ltd. from the Consulting business segment to the others.

# Results by Business Segment



(Million yen)	3Q FYE June 2023 Results	3Q FYE June 2024 Results	YoY	
			Amount	%
<b>Orders</b>	92,023	104,582	12,558	113.6%
Consulting Business	51,087	56,354	5,267	110.3%
Urban & Spatial Development Business	27,719	32,218	4,499	116.2%
Energy Business	12,854	15,684	2,830	122.0%
Other	363	324	-38	89.4%
<b>Revenue</b>	102,634	115,700	13,065	112.7%
Consulting Business	59,506	60,831	1,325	102.2%
Urban & Spatial Development Business	27,721	32,310	4,589	116.6%
Energy Business	14,575	21,756	7,180	149.3%
Other	831	801	-29	96.4%
<b>Operating profit</b>	9,520	13,911	4,391	146.1%
Consulting Business	5,866	9,505	3,638	162.0%
Urban & Spatial Development Business	2,000	2,063	62	103.1%
Energy Business	2,869	2,309	-559	80.5%
Other	-1,216	33	1,250	-



\*As a result of reorganization and spin-offs, each company's head office business management expenses, which were previously borne by "Other," became borne by each segment since FYE June 2024.

## Consulting Business

- Orders : Orders received for work related to Japan's national land resilience and defense contributed to the record-high order amount.
- Revenue : Revenue increased due to steady progress in orders for projects on hand both in Japan and overseas.
- Operating profit : Even though personnel costs are increasing in Japan and outsourcing costs are increasing overseas due to the effects of the weaker yen and inflation, which is pushing down profits, operating profit increased due to an increase in valuation gains (approx. 4 billion yen) associated with the listing of shares of companies the Group acquired capital in.

## Urban & Spatial Development Business

- Orders : Increased from the previous year due to the contribution of large additional orders for public works projects in the U.K. by the BDP Group.
- Revenue : Revenue increased mainly owing to steady progress in orders on hand for the BDP Group.
- Operating profit : Operating profit increased, as the increase in BDP Group sales offset the downward pressure on profits due to changes in the accounting method for administrative expenses resulting from the spin-off of companies in Japan.

\*The actual exchange rate on 3Q of FYE June 2024: 1 £=185.42 yen (the actual exchange rate on 3Q FYE June: 1 £=163.69 yen; the assumed exchange rate for FYE June 2024: 1 £= 163.69 yen)

## Energy Business

- Orders : Strong performance owing to demand related to the renewal of electric power facilities under the revenue cap system\* and additional orders for projects on hand.
- Revenue : Revenue increased due to steady progress in large-scale power plant projects on hand, additional orders, and renewable energy EPC projects.
- Operating profit : Although operating profit decreased due to a rebound from the gains in the sale of PT ARKORA HYDRO (a former affiliate) shares and investment gained in securities (approximately 1.9 billion yen) in the same period of the previous year. System improvements have been progressing smoothly toward profit generation.

\* General transmission and distribution utilities develop business plans and forecasts for investment and expenses, which are reviewed and approved by the government, and then wheeling charges are set.

**We aim to set new record highs for orders, revenue, and profits.**

(Million yen)	FYE June 2023 Results	FYE June 2024 Plan	YoY Comparison	
			Amount	%
<b>Orders</b>	139,265	155,000	15,734	111.3%
Consulting Business	77,712	86,000	8,287	110.7%
Urban & Spatial Development Business	42,566	43,000	433	101.0%
Energy Business	18,827	26,000	7,172	138.1%
<b>Revenue</b>	141,527	156,000	14,472	110.2%
Consulting Business	81,818	88,000	6,181	107.6%
Urban & Spatial Development Business	38,071	42,000	3,928	110.3%
Energy Business	20,855	25,000	4,144	119.9%
Other	782	1,000	217	127.9%
<b>Operating profit</b>	6,080	11,100	5,019	182.5%
Consulting Business	6,599	7,400	800	112.1%
Urban & Spatial Development Business	-946	2,700	3,646	-
Energy Business	2,974	2,200	-774	74.0%
Other	-2,546	-1,200	1,346	-
<b>Profit attributable to owners of parent</b>	3,093	7,100	4,006	229.5%
<b>ROE</b>	3.9%	9.0%	5.1pt	

## Review of cost burden for each segment

As a result of reorganization and spin-offs, each company's head office business management expenses, which were previously borne by "Other," will now be borne by each segment.

▼ FY2024 operating profit plan reference values using conventional accounting methods

(Million yen)	Reference value	YoY Comparison	
		Amount	%
<b>Operating profit</b>	11,100	5,019	182.5%
Consulting Business	8,068	1,469	122.3%
Urban & Spatial Development Business	3,306	4,252	-
Energy Business	2,276	-698	76.5%
Other	-2,550	-4	-



## Launch of “LIANA Mesh”

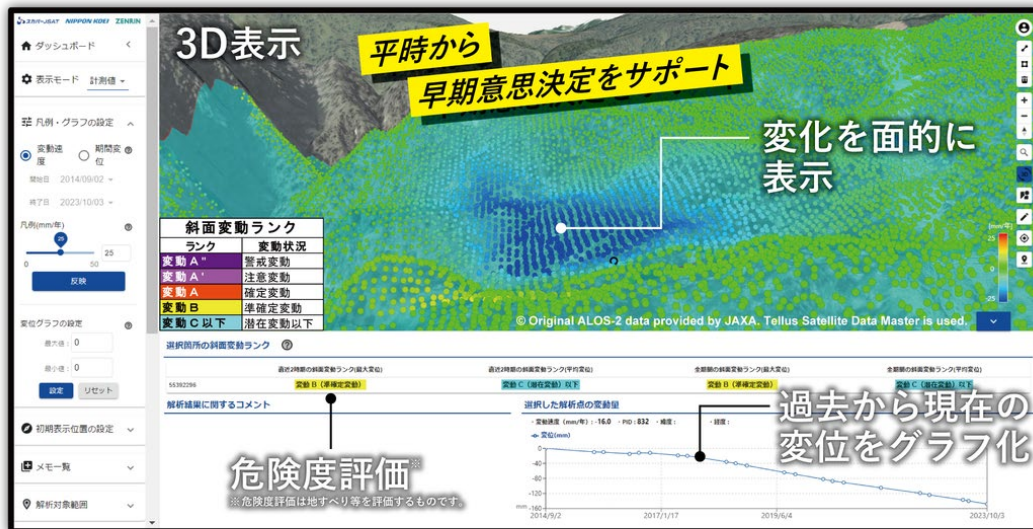
### Overview

- Service began for LIANA Mesh, a new low-cost fixed-rate service plan for LIANA, which is a service for corporations and municipalities that uses satellite data to monitor slope, ground, and infrastructure changes with millimeter- to centimeter-level accuracy.
- The plan was designed to be easy to use and less burdensome for those with a limited workforce and daily costs. It was a response to recent frequent disasters and the increasing aging infrastructure that has become a social issue.
- It contributes to creating safe and secure communities by supporting decision-making for preventive maintenance by those on the ground, thereby reducing their anxiety regarding disasters.

## Development of technology for predicting urban damage by monitoring earthquake ground motion

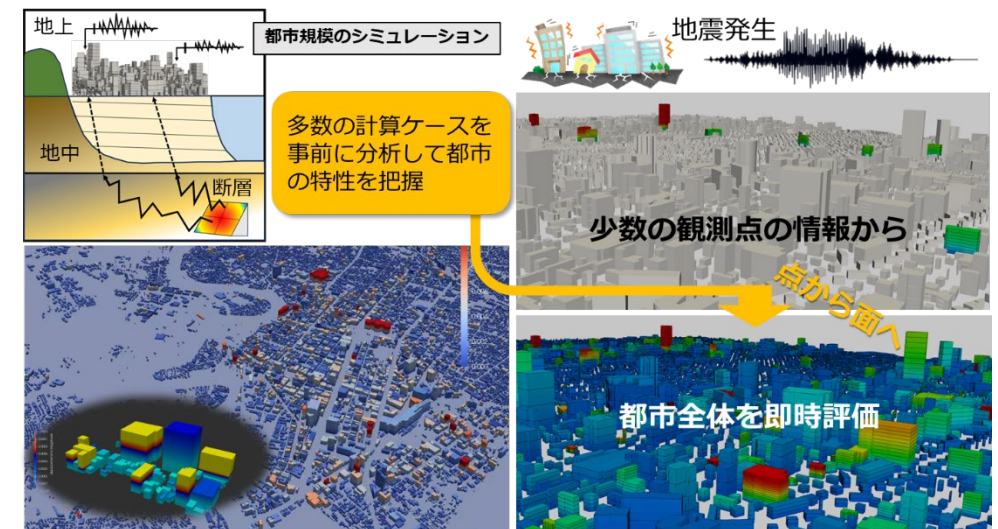
### Overview

- A joint research team comprised of members from the International Research Institute of Disaster Science at Tohoku University and Nippon Koei has developed technology that can instantly predict damage to buildings throughout a city in the event of an earthquake. The technology utilizes a seismograph observation network.
- A demonstration study of this technology is currently underway for a portion of Sendai’s Aoba Ward (about 32,000 buildings), which are subject to damage from earthquakes caused by the Nagamachi-Rifu Line fault zone.
- Suppose further necessary data is developed and simulations can be conducted. In that case, this technology can become even more sophisticated and is expected to be utilized in actual pre- and post-disaster prevention projects.



LIANA Mesh

LIANA Mesh is not available outside of Japan.



Example images of the technology being developed

## Support for the development of reconstruction plans in Türkiye

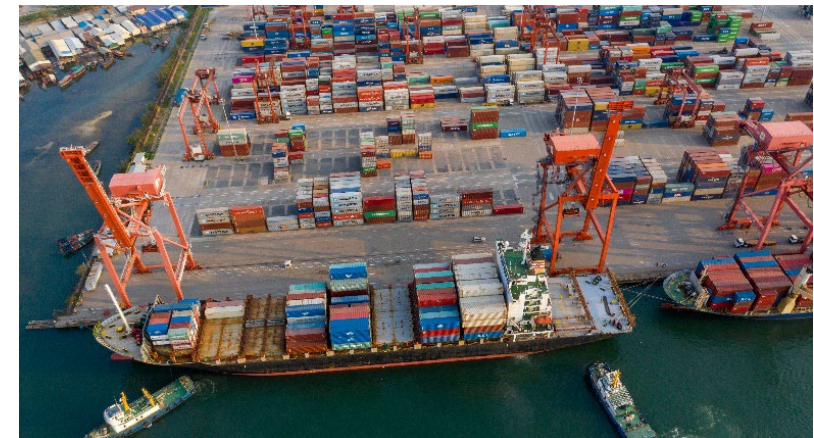
<b>Client</b>	Japan International Cooperation Agency (JICA)
<b>Overview</b>	<ul style="list-style-type: none"><li>■ Awarded the “Project for Earthquake Risk Reduction and Prevention Planning for Bursa Metropolitan Municipality” and “Local Authorities Capacity Building for Waste Management, Pollution Control, and Disaster Management and Response Project” in Türkiye*, participating in technical support that will contribute to improving the disaster risk management and waste management capabilities of local governments.</li><li>■ As part of the additional support following the Türkiye-Syria earthquake that occurred on February 6, 2023, we are also working to help develop a recovery and reconstruction plan for the Kahramanmaraş to help achieve better reconstruction.</li><li>■ In addition to supporting the drafting of plans based on our understanding of earthquake disaster risks, we have utilized our experience in formulating plans for disaster recovery and reconstruction support in Japan, including the Great East Japan Earthquake, by incorporating citizens' voices through public comments.</li></ul>



Workshops were held with local government officials to listen to their opinions

## Sihanoukville Port New Container Terminal Expansion Project

<b>Client</b>	Kingdom of Cambodia
<b>Overview</b>	<ul style="list-style-type: none"><li>■ The port of Sihanoukville in Cambodia is an important logistics hub for the Cambodian economy and is expected to become a transit base for logistics throughout ASEAN.</li><li>■ Despite strong economic growth, the volume of container cargo handled Sihanoukville Port is increasing, and the handling capacity of existing facilities is expected to be approaching its limit.</li><li>■ Under these conditions, the “Sihanoukville Port New Container Terminal Expansion Project” is being implemented as an ODA project. We will be responsible for detailed design, bidding assistance, and construction supervision duties.</li></ul>



Container cargo at the port of Sihanoukville

\*A joint order project between three companies, with Eight-Japan Engineering Consultants Inc. and Yachiyo Engineering Co., Ltd.



## Design work for East-West Line of Jakarta MRT in Indonesia

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|-----------------|---|
| <b>Client</b>   | Directorate General of Railways of the Ministry of Transportation, Indonesia  |
| <b>Overview</b> | <ul style="list-style-type: none"><li>■ The Indonesian government is expanding its public transportation system, and the MRT (Mass Rapid Transit railway) in Jakarta is being developed with Japanese assistance. Phase 1 of the North-South Line, Jakarta's first MRT and which Nippon Koei was responsible for planning and design, etc., opened in 2019, and construction of the northward extension is currently underway, with Nippon Koei continuing to be engaged in construction supervision.</li><li>■ A joint venture headed by Nippon Koei (JMCA*) was awarded the basic design work for the first stage of Jakarta's second MRT line, the East-West Line (total length exceeding 80 km), and said work was completed in January 2024. A team of urban planning specialists from Nippon Koei Urban Space was mobilized to develop a plan for station area development and TOD (Transport-Oriented Development) that would contribute to increasing the number of passengers and generating non-fare revenue on the East-West Line. A study is also underway to examine the use of government assets along the line in connection with the relocation of the capital.</li></ul> |



Example image of Jakarta MRT East-West Line station area development (prepared by JMCA)

\*JMCA is composed of Nippon Koei Co., Ltd., Oriental Consultants Global Co., Ltd., Systra S.A., PT. Matra ReKayasa Internasional, PT. Jaya CM Manggala Pratama, PT. Perentjana Djaja, and PT. Yasa Guna.

## Oak Cancer Centre

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|-----------------|---|
| <b>Client</b>   | The Royal Marsden NHS Foundation Trust and ISG  |
| <b>Overview</b> | <ul style="list-style-type: none"><li>■ Oak Cancer Centre has formally opened as a state-of-the-art research and treatment facility that will help accelerate the development of new cancer treatments.</li><li>■ The design provides a reassuring presence and advancement for patients. It brings together more than 400 scientists and researchers into a space designed specifically to encourage collaboration. Using the very latest technology, it provides advanced lifesaving treatments and faster diagnosis for more people. All chemotherapy bays are oriented towards a landscaped garden, providing patients with views of green space. Additionally, the outpatient department streamlines the patient experience by offering convenient access on the same floor.</li></ul> |



Oak Cancer Centre







## **Inquiries on IR-related matters**

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